

RFP P22-20 Firewall Non-Cost Specifications Max Points Available: 50		Lockstep / Palo Alto 7050 Dense	Lockstep / Palo Alto 7050 Dense Alternate	PCS / Fortigate 7121F Dense	ConvergeOne / Cisco 9300 Dense	Lockstep / Palo Alto 5450 Dense
Criteria / Points Available	Points					
Scope of Work & General Requirements Points Available: 30	30	Excellent - 100%	Excellent - 100%	Excellent - 100%	0% - Unacceptable (0 Points) - Solution does not support the requirement for 5 year capabilities.	0% - Unacceptable (0 Points) - Solution does not support the requirement for 5 year capabilities.
Technical Requirements & Scope of Work (Technical Proposal) (3.0 Special T&C) Points Available: 10	10	Excellent - 100%	Excellent - 100%	Marginal - 50% (5 Points) Solution lacked interfacing capabilities, ease of integration, and meets team skill set.	Poor - 25% (2.5 Points) Solution was defecient in the technical requirements outlined in section 3.3 of the RFP to include single pass inspection, interfacing, agentless user ID ChromeOSID	Excellent - 100%
Vendor Profile (Vendor Questionnaire, & Company History) Points Available: 5	5	Excellent - 100%	Excellent - 100%	Excellent - 100%	Excellent - 100%	Excellent - 100%
Erate Capabilities & Guarantee (2.10 Special T&C) Points Available: 5	5	Excellent - 100%	Excellent - 100%	Excellent - 100%	Excellent - 100%	Excellent - 100%
Total Points	50	50	50	45	12.5	20
Notes: Non-Cost Determined Utilizing Scoring Matrix Relative to Points Available: Excellent=100%, Very Good= 90%, Good=80%, Adequate=70%, Marginal=50%, Poor=25%, Unacceptable=0%						

RFP P22-20 Firewall Cost
Max Points Available: 50

Network Switches WAPS (Less Optics)	Total Cost Combined Line Items	Points
Lockstep / Palo Alto 7050 Dense (5 Year Term)	\$2,528,085.74	21.8
Lockstep / Palo Alto 7050 Dense Alternate (5 Year Term)	\$2,528,085.74	21.8
PCS / Fortigate 7121 Dense (5 Year Term)	\$2,702,426.92	20.4
ConvergeOne / Cisco 9300 Dense (5 Year Term)	\$1,620,501.69	33.4
Lockstep / Palo Alto 5450 Dense (5 Year Term)	\$1,099,934.29	50

RFP P22-20 Firewall -Summary of Final Award						
		Lockstep / Palo Alto 7050 Dense	Lockstep / Palo Alto 7050 Dense Alternate	PCS / Fortigate 7121 Dense	ConvergeOne / Cisco 9300 Dense	Lockstep / Palo Alto 5450 Dense
	Non- Cost Points (50 Available)	50	50	45	12.5	20
	Cost Points (50 Available)	21.8	21.8	20.4	33.4	50
	Total	71.8	71.8	65.4	45.9	70
RFP NOTES			FCS determined that the dense design rationale was the only viable configuration and soultion for FCS at this time. For this reason the optional distributed design was removed for further evaluation under this RFP.			
*AWARD SELECTION			The Palo Alto 7050 Dense (As Specified) and 7050 Dense Alternate submitted by Lockstep Technology Group both achieved exact same evaualtion score as the highest scoring product. FCS has elected to award the Palo Alto as specified product as requested in the RFP for a 5 year term.			